

Director of Development

Applications accepted through March 7, 2008



Ballet Idaho, a non-profit, classic ballet company and dance academy celebrating its 35th anniversary and based in Boise, Idaho, is seeking candidates for the position of Director of Development. Ballet Idaho recently appointed a new artistic director, Peter Anastos, who will lead the company to launch the 08-09 season. Ballet Idaho has a 1.2 million budget increasing to an approximate 1.8 million with a 60/40 ratio of earned/contributed funds and will employ 18 professional dancers with four apprentices, a production and an administrative staff.

Working in tandem with the artistic and executive directors and board, this position will oversee formulating and implementing fundraising goals, strategies and programs, including but not limited to, annual gifts for operating capital, corporate sponsorship and support, capital campaigns for production assets, special event fund-raiser management and long-term fund development, including a planned giving program and an endowment. Clerical and database support is available along with a contracted grant writer.

The successful candidate will possess a strong entrepreneurial spirit and have 5-7 years' experience in successful fundraising and strategic planning with quantifiable knowledge and solid relationship-building skills within the arts and education fields. Demonstrated experience with donor and patron relations and excellent communication skills are necessary in both writing and speaking, as well as listening and authenticity.

Excellent teamwork, presentation, organizational and analytical skills are essential with detailed and accurate financial forecasting ability. Proficiency in MS office suite is required along with other donor relations software systems. Bachelor's/Master's degree in arts/education preferred or corresponding career experience.

For more information about the company: www.balletidaho.org

Salary commensurate with experience. Call (208) 343-0556 x 17 for more information

Please mail cover letter, three references and résumé to:

Julie Numbers Smith, Executive Director
Ballet Idaho
501 South 8th Street
Boise, ID 83702

Interviews: March 10 - 14
Final decision: March 18
Ideal start date: April 7